



Minnesota Association of Public Accountants

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2011 MAPA Seminar Registration

2011 Calendar at a Glance

2011

June 1-2

Gear Up **Accounting**

Ramada, Bloomington

June 9

Gear Up **Mid-year Tax**

Ramada, Bloomington

June 19-21

MAPA Convention

Arrowwood Resort, Alexandria

July 20-21

Gear Up **Estates & Trusts**

Ramada, Bloomington

August 2-3

**Serving Aging America
Level 1**

Holiday Inn, Otsego, (Elk River)

5% Discount!

**5% discount available
through May 31, 2011!
See next page for details.**

August 4

**Beyond the Basics of
Serving Aging America**

Holiday Inn, Otsego, (Elk River)

September 21-22

Gear Up **Business Entities**

Ramada, Bloomington

October 5

Gear Up **Farm Tax**

Holiday Inn, St. Cloud

October 6

Gear Up **Technology 2.0**

Holiday Inn, St. Cloud

October 25-26

**Serving Aging America
Level 2**

Holiday Inn, Otsego (Elk River)

October 27

**Serving Aging America
Level 3**

Holiday Inn, Otsego (Elk River)

November 1-2

Gear Up **1040**

Ramada, Bloomington

November 8-9

Gear Up **1040**

Holiday Inn, St. Cloud

December 1

Ethics

Ramada, Bloomington

December 1

Minnesota Tax

Ramada, Bloomington

December 7-8

Gear Up **1040**

Ramada, Bloomington

2012

January 4-5

Gear Up **1040**

Ramada, Bloomington

Note: Program content and speakers are subject to change as programs are updated.

Register online at www.mapa-mn.com

NOTE: Registration Discount

Prior to May 31, 2011, individuals registering for 3 or more seminars on the same check/credit card transaction may include a 5% discount and may also register for the December 1 Minnesota Tax Seminar at no additional charge with the same transaction.

CPE Credits:

National Registry of CPE Sponsor ID No: MAPA is recognized by the State Board of Accountancy as a report acceptance body and is exempt from the requirement to have a National Registry ID Number.

It is the responsibility of each attendee to maintain CPE materials and records.

Program Descriptions

Gear Up Accounting

June 1-2, 2011 | Ramada Mall of America, Bloomington

Credits:	16 – Includes 2 hours of ethics
Field of Study:	Accounting
Prerequisites:	General understanding of accounting.
Course Level:	Basic
Registration:	Members: \$315 (early), \$340 (late) Non-Members: \$380 (early), \$405 (late)
Cutoff Date:	May 16 – early registration & lodging
Lodging Rate:	\$89 per night, single/double occupancy

PROGRAM		
Day 1		Day 2
7:45	Registration	
8:15	Program Begins	7:30
10:00	Break	9:30
12:00	Lunch	11:45
12:45	Program	12:30
2:30	Break	2:00
4:30	Adjourn	3:45

Objective/Audience

This seminar is designed for accountants who prepare compilation and review reports for their clients, and it will provide information an accountant must be aware of to prepare for quality review. The updates in financial statement accounting received in this program are a valuable resource to anyone who prepares financial statements.

Content:

This is the year your practice can ill afford to miss accounting CPE. The year 2011 begins implementation of the most significant change to Compilation and Review Services since Statements on Standards for Accounting and Review Services were established in 1978. In this seminar you will learn: the new work paper requirements; how to determine whether to accept a new client and when to terminate an existing client; the extent to which an accountant must address a client's system of internal control; the totally new formats for accountant reports; the proper way to provide interim financial statements; what to do when inventory is counted only once per year, but the client wants monthly financial statements; what modifications to the interim reports should be made when depreciation expense is estimated each month but the decision to elect to apply Tax Code Sections 179 or 168 is not made until the end of the year; how one properly issues a monthly report for a client whose revenues are seasonal, i.e. most of the revenue earned in just a few months while operations continue on a year-round basis; the new International Financial Reporting Standards; updates to Professional Standards: the most recent GAAP pronouncements

and the effect on the main street accountant; analytical procedures, financial statement forecasts and projections; personal financial statements; financial statements for divorce engagements; peer review; construction contractor financial statements, financial statement disclosures; quality control; and more. This year's course will compare and contrast GAAP reports and documentation with OCBOA reports and documentation. There will be more examples, checklists, practical content, and focus on the administration of the smaller and medium-sized accounting practice.

Speakers: Joe Santoro, CPA and Stan Pollock, CPA

Gear Up **Mid-Year Tax Update for Individuals**

June 9, 2011 | Ramada Mall of America, Bloomington

Credits:	8
Field of Study:	Taxes
Prerequisites:	None
Course Level:	Update
Registration:	Members: \$200 (early), \$220 (late) Non-Members: \$250 (early), \$270 (late)
Cutoff Date:	May 20 – early registration & lodging
Lodging Rate:	\$89 per night, single/double occupancy

PROGRAM

7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience

This program is designed for accountants who prepare personal income tax returns and tax planning for their clients.

Content:

Very late in 2010 we witnessed a flurry of changes in tax law, much of which was not effective until 2011. In Washington they are already talking about more change including tax reform, major modifications to health care, and repealing the 1099 filing requirements before they become effective. This course will be updated as it is presented to bring you right up to speed. These days it is reckless to wait until the end of the year to try to catch up on tax law changes. If you wait, your clients run the risk of missing out on many tax planning opportunities. The Mid-Year Tax Update will cover these items and more: taking advantage of the new 100% bonus depreciation in 2011; Section 179 now available for certain real property in 2011; opportunities to change your mind about Section 179; 15 year life for qualified real property improvements; increased deductions for automobiles; 100% exclusion on sale of stock in qualified small business, but it must be issued before the end of 2011; huge estate planning opportunities, even for those who died in 2010, but elections must be made by 9/17/2011; new cuts in payroll tax on earned income; many tax credits extended and available for AMT; the latest news on cell phones; and many health care provisions start in 2011. In addition we will cover all recent court cases, revenue rulings, procedures etc.

Speaker: Tony Johnson, CPA and Melanie Mogg, CPA

71st Annual Convention

June 19 – 21, 2011 | Arrowwood Resort, Alexandria

Join fellow members for MAPA's 71st Annual Convention. Network with your peers, provide input for YOUR Association's management, and have an enjoyable time at a great location.

Convention brochure will be mailed separately.

Gear Up Estates & Trusts

July 20–21, 2011 | Ramada Mall of America, Bloomington

Credits: 16
Field of Study: Taxes
Prerequisites: General understanding of trusts, estate and gift taxation
Course Level: Basic
Registration: Members: \$315 (early), \$340 (late)
Non-Members: \$380 (early), \$405 (late)
Cutoff Date: **June 30** – early registration & lodging
Lodging Rate: \$89 per night, single/double occupancy

PROGRAM		
Day 1		Day 2
7:45	Registration	
8:15	Program Begins	7:30
10:00	Break	9:30
12:00	Lunch	11:45
12:45	Program	12:30
2:30	Break	2:00
4:30	Adjourn	3:45

Objective/Audience

This seminar is designed for accountants who prepare estate and fiduciary returns. The attendee should have some basic knowledge of estates and trusts.

Content:

This course explores decisions required in handling clients' estates and trusts from beginning to close, including tax elections, distributing assets to beneficiaries, and filing all applicable tax forms.

We analyze Form 1041, U.S. Income Tax Return for Estates and Trusts, Form 709, U.S. Gift (and GST) Tax Return, and Form 706, Estate Tax Return as well as all the new tax law changes.

Speakers: Charles Burdoin, CPA and Richard Parchman, CPA, MS

Serving Aging America - Level 1

August 2-3, 2011 | Holiday Inn, Otsego (Elk River)

Credits: 16
Field of Study: Taxes
Prerequisites: None
Course Level: Basic to intermediate
Registration: Members: \$315 (early), \$365 (late)
Non-Members: \$415 (early), \$465 (late)
Cutoff Date: **July 13** - early registration & lodging
Lodging Rate: \$85 per night for single/double occupancy

PROGRAM

7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience

More and more accountants are finding they need to be up-to-date on financial matters facing seniors. These seminars are designed for accountants working with this market segment.

Level 1 is the first of three workshops designed to prepare accountants for the Accredited Retirement Advisor certification exam. After completion of all three levels, a computer based exam can be taken at one of the many local testing sites in Minnesota and across the country between November 28 and December 19, 2011. Levels 2 and 3 workshops will be offered on October 25-27, 2011, also at the Holiday Inn, Otsego. For more information about the Accredited Retirement Advisor ® credential, visit the ACAT website at www.acatcredentials.org.

As an attendee of this seminar, you will:

- Discover ways to ensure your client's and your own long-term financial security
- Receive a comprehensive manual for future use
- Gain your clients' trust in your professional knowledge
- Acquire skills to build and increase your elder care practice
- Be able to apply your newly gained knowledge immediately to increase revenue
- Work toward obtaining the prestigious ARA credential

Content:

This program will examine issues facing the mature taxpayer such as Social Security, family partnerships, Medicare, and strategies to protect client assets.

This program, presented by Steven Siegel, was developed in accordance with the recommended curriculum developed by ACAT.

Speaker: Steven G. Siegel

Beyond the Basics of Serving Aging America

August 4, 2011 | Holiday Inn, Otsego (Elk River)

Credits: 8
Field of Study: Taxes
Prerequisites: None
Course Level: Intermediate/Advanced
Registration: Members \$210 (early), \$240 (late)
Non-Members: \$270 (early), \$300 (late)
Cutoff Date: **July 13** – early registration & lodging
Lodging Rate: **\$85 per night, single/double occupancy**

PROGRAM	
7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience:

With our aging population, more and more accountants find they need to be up-to-date on financial matters facing seniors. This seminar is designed for accountants working with this market segment. Individuals who have acquired the Accredited Retirement Advisor credential are encouraged to attend the seminar as it provides information to supplement the Aging America Levels 1-3 workshops, and offers CPE that is required to maintain the ARA credential.

Content:

The Dust Has Settled: Practical Estate Planning Ideas Following the 2010 Tax Relief Act

The new law, what people should be advising their clients to do — and not do. For 2010 decedents, there will be decisions to make and forms to file later in 2011, so some people will need to address that. For everyone else, there are a lot of decisions to make, and the law is still uncertain beyond 2012. Planning has changed, at least temporarily, and there is a window of opportunity available before the end of 2012. We will discuss what should be done with gifting, portability, trusts, life insurance, asset protection, grandchildren, unmarried partners, state estate tax laws, grandchildren, etc.

Succession Planning in the Privately-Held Business

Also addressed are issues arising in giving/leaving the business to family members (liquidity issues, valuation issues, planning techniques); using a buy-sell agreement (objectives, types, choices, terms); and selling the business to third parties (asset vs. stock transfer; purchase price allocation; special issues for S Corporations and Partnerships).

Speakers: Steven G. Siegel

September 21–22, 2011 | Ramada Mall of America, Bloomington

- Credits:** 16
- Field of Study:** Taxes
- Prerequisites:** General understanding of partnerships and corporation tax law
- Course Level:** Basic
- Registration:** Members: \$315 (early), \$340 (late)
Non-Members: \$380 (early), \$405 (late)
- Cutoff Date:** **August 31** — early registration & lodging
- Lodging Rate:** \$89 per night, single/double occupancy

PROGRAM		
Day 1		Day 2
7:45	Registration	
8:15	Program Begins	7:30
10:00	Break	9:30
12:00	Lunch	11:45
12:45	Program	12:30
2:30	Break	2:00
4:30	Adjourn	3:45

Objective/Audience

This seminar is designed for practitioners who work with corporation and partnership taxation. It is also designed to give knowledge on what type of business entity would be appropriate for a particular client.

Content:

Sweeping tax legislation in 2010 will affect business taxpayers through 2011 and 2012, and Congress is likely to deal tax preparers further changes as the debate about the federal budget heats up. Focusing on providing practical advice for tax practitioners serving small business clients, this seminar will include segments on key tax provisions of the 2010 Tax Relief Act, key tax provisions of the Small Business Jobs Act of 2010, 2010 Health Care Act provisions, corporations, partnerships and LLCs, and more.

Speakers: Tony Johnson, CPA and Laurie Stillwell, CPA

October 5, 2011 | Holiday Inn, St. Cloud

- Credits:** 8
Field of Study: Taxes
Prerequisites: Experience in farm and ranch taxation
Course Level: Update
Registration: Members: \$200 (early), \$220 (late)
Non-Members: \$250 (early), \$270 (late)
Cutoff Date: **September 16** – early registration & lodging
Lodging Rate: \$78.95 per night, single/double occupancy

PROGRAM

7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience

This seminar is designed for practitioners who work with taxation of farmers, and it will give you the latest developments and related court cases and rules impacting their taxation.

Content:

While the number of farmers and ranchers dwindle, their tax issues do not. This seminar will review tax issues unique to farmers and ranchers, including agriculture aspects of economic stimulus bills; depreciation; Social Security and retirement; payroll compliance; benefit plans; Schedule F bio-mass issues; and farm accounting software.

Speakers: Carl Heintz, CPA and Rick Oelerich, LPA, EA

October 6, 2011 | Holiday Inn, St. Cloud

- Credits:** 8
Field of Study: Computer Science
Prerequisites: Working knowledge of computers
Course Level: Basic to intermediate
Registration: Members: \$200 (early), \$220 (late)
Non-Members: \$250 (early), \$270 (late)
Cutoff Date: **September 16** – early registration & lodging
Lodging Rate: \$78.95 per night, single/double occupancy

PROGRAM

7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience

This seminar is designed to help practitioners navigate through the maze of technology, enabling them to maximize productivity and efficiency while maintaining control over security and privacy.

Content:

Learn how leading accounting firms are using the latest technology to maximize profitability, productivity, and efficiency. Topics include Windows 7; PDF tools, tips and techniques; flowware and practice

management software; utility software; tax software; remote computing. We'll also discuss productivity boosters in your existing software, networks and backup issues, security and privacy essentials, and great tech gadgets every accountant should have.

Speaker: Rick Oelerich, LPA, EA

Serving Aging America - Levels 2 & 3

October 25 - 27, 2011 | Holiday Inn, Otsego (Elk River)

Credits: 8 per day
Field of Study: Taxes
Prerequisites: None, attendance at Level 1 encouraged
Course Level: Intermediate to advanced

Registration:
Members: **Level 2:** \$315 (early), \$365 (late),
Level 3: \$200 (early) \$250 (late),
Level 2&3: \$460 (early) \$510 (late)
Non-Members: **Level 2:** \$415 (early), \$465 (late),
Level 3: \$300 (early), \$350 (late),
Level 2&3: \$560 (early), \$610 (late)

Cutoff Date: **October 5** – early registration & lodging
Lodging Rate: \$85 per night, single/double occupancy

PROGRAM	
7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Lunch
12:45	Program
2:30	Break
4:30	Adjourn

Objective/Audience

More and more accountants are finding they need to be up-to-date on financial matters facing seniors. These seminars are designed for accountants working with this market segment.

Levels 2 and 3 are the second and third of three workshops designed to prepare accountants for the Accredited Retirement Advisor certification exam. After completion of all three levels, a computer based exam can be taken at one of the many local testing sites in Minnesota and across the country between November 28 and December 19, 2011. For more information about the Accredited Retirement Advisor® credential, visit the ACAT website at www.acatcredentials.org.

As an attendee of this seminar, you will:

- Discover ways to ensure your client's and your own long-term financial security
- Receive a comprehensive manual for future use
- Gain your clients' trust in your professional knowledge
- Acquire skills to build and increase your elder care practice
- Be able to apply your newly gained knowledge immediately to increase revenue
- Work toward obtaining the prestigious ARA credential

Content:

Level 2: The Essentials of Estate and Trust Planning

October 25-26, 2011 (Tues-Wed)

This workshop level covers estate/trust administration terminology, living trusts, filing decedent's Form 1041, the gift tax return, the estate tax return and more.

Level 3: The World of Financial Planning/Elder Care Hot Topics

October 27, 2011 (Thursday)

This workshop level explores strategies to help clients minimize taxation of and protect their retirement assets, and covers hot topics in elder care with pertinent case studies.

This program, presented by Steven Siegel, was developed in accordance with the recommended curriculum developed by ACAT.

Speaker: Steven G. Siegel

Gear Up 1040: Individual Tax

November 1-2 | Ramada Mall of America, Bloomington

Cutoff Date: **October 12** – early registration & lodging

Lodging Rate: \$89 per night, single/double occupancy

November 8–9 | Holiday Inn, St. Cloud

Cutoff Date: **October 19** – early registration & lodging

Lodging Rate: \$78.95 per night, single/double occupancy

Credits: 16

Field of Study: Taxes

Prerequisites: Knowledge of income tax return preparation

Course Level: Update

Registration: Members: \$315 (early), \$340 (late)

Non-Members: \$380 (early), \$405 (late)

PROGRAM

Day 1		Day 2
7:45	Registration	
8:15	Program Begins	7:30
10:00	Break	9:30
12:00	Lunch	11:45
12:45	Program	12:30
2:30	Break	2:00
4:30	Adjourn	3:45

Objective/Audience

This seminar is designed for accountants who prepare personal income tax returns and also do tax planning for their clients.

Content:

Many changes have occurred from recent legislation and case law. All recent tax acts including the Small Business Tax Jobs Act of 2010 and the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 will be addressed. We bring you up-to-date and give you the essential planning tools to help you navigate through those changes, as well as provide a review of the more complicated tax issues. This seminar is updated with important IRS rulings, court decisions, and other topics that impact your clients and your practice.

Speakers:

Nov. 1-2: John Cook, EA and Dave Krebs, CPA

Nov. 8-9: TBD

Ethics

December 1, 2011 | Ramada Mall of America, Bloomington

Credits: 4
Field of Study: Regulatory Ethics
Prerequisites: None
Course Level: Basic
Registration: Members: \$115 (early), \$130 (late)
Non-Members: \$145 (early), \$160 (late)
Cutoff Date: **November 11** – early registration & lodging
Lodging Rate: \$89 per night, single/double occupancy

PROGRAM

7:45	Registration
8:15	Program Begins
10:00	Break
12:00	Adjourn

Objective/Audience

All accountants who are required to obtain ethics credits for relicensure should plan to attend this seminar. This program will address strategies for solving ethical dilemmas encountered in today's business environment.

Content:

This seminar addresses the issues of why does our accounting profession need ethics; how we stay out of trouble; how we advocate on behalf of our tax clients while conforming to the ethical restrictions found in Circular 230; and whether the principles of professional conduct in the AICPA are still pertinent if we do not perform audits.

Speaker: TBD

Minnesota Tax

December 1, 2011 | Ramada Mall of America, Bloomington

Credits: 4
Field of Study: Taxes
Prerequisites: None
Course Level: Basic
Registration: Members: \$95 (early), \$105 (late)
Non-Members: \$120 (early), \$130 (late)
Cutoff Date: **November 11** – early registration & lodging
Lodging Rate: \$89 per night, single/double occupancy

PROGRAM

12:15	Registration
12:45	Program Begins
2:30	Break
4:30	Adjourn

Minnesota Tax:

This program is designed to update anyone doing state income tax returns, sales and use tax, withholding, and working with other tax issues for the State of Minnesota.

Speakers:

Speakers for this segment will be staff of the Minnesota Department of Revenue.

December 7-8, 2011 | Ramada Mall of America, Bloomington

Cutoff Date: **November 17** – early registration &
Lodging Rate: \$89 per night, single/double occupancy

January 4-5, 2012 | Ramada Mall of America, Bloomington

Cutoff Date: **December 15** – early registration &
Lodging Rate: \$89 per night, single/double occupancy

Credits: 16
Field of Study: Taxes
Prerequisites: Knowledge of income tax return preparation
Course Level: Update
Registration: Members: \$315 (early), \$340 (late)
 Non-Members: \$380 (early), \$405 (late)

PROGRAM		
Day 1	lodging	Day 2
7:45	Registration	
8:15	Program Begins	7:30
10:00	Break	9:30
12:00	Lunch	11:45
12:45	Program	12:30
2:30	Break	2:00
4:30	Adjourn	3:45

Objective/Audience

This seminar is designed for accountants who prepare personal income tax returns and also do tax planning for their clients.

Content:

Many changes have occurred from recent legislation and case law. All recent tax acts including the Small Business Tax Jobs Act of 2010 and the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 will be addressed. We bring you up-to-date and give you the essential planning tools to help you navigate through those changes, as well as provide a review of the more complicated tax issues. This seminar is updated with important IRS rulings, court decisions, and other topics that impact your clients and your practice.

Speakers: Dec. 7-8: TBD | Jan 4-5: TBD

2011 Seminar Locations & Lodging

Arrowwood Resort

2100 Arrowwood Lane NW
 Alexandria, MN 56308
 320-762-1124
www.arrowwoodresort.com

Holiday Inn, Otsego (Elk River)

9200 Quaday Avenue NE
 Elk River, MN 55330
 \$85 Single or Double
 763-656-4400
www.holidayinn.com

Holiday Inn, St. Cloud

75 South 37th Avenue
 St. Cloud, MN 56302
 \$78.95 Single or Double
 320-253-9000
www.holidayinn.com/stcloudmn

Ramada Mall of America

2300 East American Boulevard
 Bloomington, MN 55425
 \$89 Single or Double
 952-854-3411
www.ramadamo.com

Registration: Full Seminar Series

Date	Event/Location	CPE Hours	Early Reg Cut-off	Registration Fees				Amount
				Member		Nonmember		
				Early	Late	Early	Late	
June 1-2	Gear Up Accounting Ramada Mall of Am., Blmgtn	16	May 16	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____
June 9	Gear Up Mid-year Tax Ramada Mall of Am., Blmgtn	8	May 20	\$200	\$220	\$250	\$270	<input type="checkbox"/> \$ _____
June 19-21	70th Annual Convention Arrowwood Resort, Alexandria	0	June 1	See convention brochure MAPA members only				
July 20-21	Gear Up Estates & Trusts Ramada Mall of Am., Blmgtn	16	June 30	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____
Aug 2-3	Serving Aging America** Level 1 Holiday Inn, Otsego (Elk River)	16	July 13	\$315	\$365	\$415	\$465	<input type="checkbox"/> \$ _____
Aug 4	Beyond the Basics of Serving Aging America Holiday Inn, Otsego (Elk River)	8	July 13	\$210	\$240	\$270	\$300	<input type="checkbox"/> \$ _____
Sept 21-22	Gear Up Business Entities Ramada Mall of Am., Blmgtn	16	Aug. 31	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____
Oct 5	Gear Up Farm Tax Holiday Inn, St. Cloud	8	Sept. 16	\$200	\$220	\$250	\$270	<input type="checkbox"/> \$ _____
Oct 6	Gear Up Technology 2.0 Holiday Inn, St. Cloud	8	Sept. 16	\$200	\$220	\$250	\$270	<input type="checkbox"/> \$ _____
Oct 25-27	Serving Aging America** Levels 2 & 3 Holiday Inn, Otsego (Elk River)	8/day	Oct. 5	\$315	\$365	\$415	\$465	<input type="checkbox"/> Level 2 (Oct 25-26) <input type="checkbox"/> Level 3 (Oct. 27) <input type="checkbox"/> Both <input type="checkbox"/> \$ _____
Nov 1-2 8-9	Gear Up 1040 Blmgtn (Ramada MOA) St. Cloud (Holiday Inn)	16	Bloomington: Oct. 12 St. Cloud: Oct. 19	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____ <input type="checkbox"/> Bloomington <input type="checkbox"/> St. Cloud
Dec 1	Ethics (a.m.) Minnesota Tax (p.m.) Ramada Mall of Am., Blmgtn	8 all day or 4 each segment	Nov. 11	\$115 \$95 \$200	\$130 \$105 \$220	\$145 \$120 \$250	\$160 \$130 \$270	<input type="checkbox"/> Ethics <input type="checkbox"/> MN Tax <input type="checkbox"/> Both <input type="checkbox"/> \$ _____
Dec 7-8	Gear Up 1040 Ramada Mall of Am., Blmgtn	16	Nov. 17	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____
2012								
Jan 4-5	Gear Up 1040 Ramada Mall of Am., Blmgtn	16	Dec. 15	\$315	\$340	\$380	\$405	<input type="checkbox"/> \$ _____

*Prior to May 31, 2011, individuals registering for 3 or more seminars on the same check/credit card transaction may include a 5% discount, and may also register for the December 1 MN Tax Seminar at no additional charge with the same transaction.

SUBTOTAL \$ _____
Discount (if applicable)* - _____
TOTAL \$ _____

**Registration not transferable



2011 Seminar Registration Information

Please include both registration pages.
Copy these forms for each attendee.

Attendee Name _____

CPA EA RAP Other: _____

Firm Name _____

Street Address _____

City _____ State _____ Zip Code _____

Daytime Phone _____ Email* _____

**Seminar confirmations will be sent via email.*

PAYMENT INFORMATION:

Enclosed is \$_____ in payment for the selected seminar(s) payable to "MAPA"

Please charge \$_____ in payment for the selected seminar(s) to my Visa Master Card

If paying by credit card, all fields below are required.

Card # _____ 3 Digit Security Code _____ Exp. Date _____

Cardholder Name _____

Cardholder Address Same as above

Street Address _____

City _____ State _____ Zip Code _____

Signature _____

Mail with payment to:

Minnesota Association of Public Accountants
1000 Westgate Drive, Suite 252
St. Paul, MN 55114
Phone: 651-290-6289
Fax: 651-290-2266



Register online at

[www.mapa-mn.com!](http://www.mapa-mn.com)

Cancellation: The registration fee, less a \$30 administrative charge, can be refunded up to 10 business days before the seminar. An 80% refund can be obtained with written notice of cancellation between 5 and 10 business days prior to the program. No refund for cancellation less than 5 work days prior, or for no-shows. Space cannot be guaranteed for walk-in registrations. Registrations are transferable one time only to another offering except as noted. Please register early.

Please note that transmission of card payment information to the MAPA office by email cannot be accepted due to PCI Compliance standards.

(For office use only)

initials		fin.
date		
CK/CC		
amt. paid		
bal. due		

Membership saves money!

Seminar savings for MAPA members:

Serving Aging America Level 1.....	\$100
Serving Aging America Level 2.....	\$100
Serving Aging America Level 3.....	\$100
Beyond the Basics of Serving Aging America	\$60
Gear Up Accounting.....	\$65
Gear Up Mid-year Tax	\$50
Gear Up Estates & Trusts	\$65
Gear Up Business Entities	\$65
Gear Up Farm Tax.....	\$50
Gear Up Technology.....	\$50
Gear Up 1040.....	\$65
Ethics	\$30
Minnesota Tax.....	\$25

Potential Savings: \$815

Additional Benefits:

- Regional meetings around the state
- The *MAPAN* — published eight times per year to inform members of current developments in the profession, both locally and nationally
- Quality Review Program — report acceptance body
- Membership mini-seminars with speakers to inform and improve your practice
- Association with fellow professional accountants to exchange ideas and information at the state and national level with NSA affiliation

The Minnesota Association of Public Accountants seeks to maintain high standards in the practice of accounting.

We strive to ensure that the state's citizens have the benefit of accurate, impartial, professional services.

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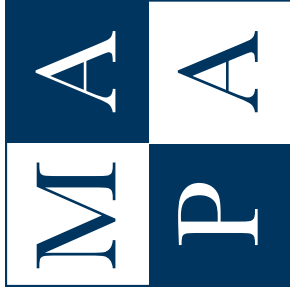
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